

Industry Site Visit and Sales Launch 8 September 2022, Vienna

www.easlcongress.eu #EASLCONGRESS2023

AGENDA

08.30-10.00

- Welcome & EASL Strategy: Prof. Thomas Berg, EASL Secretary General
- **Congress Strategy**: Prof. Aleksander Krag, EASL Vice Secretary
- Scientific Programme: Prof. Tobias Boettler, EASL Scientific Committee Chair
- EASL Congress 2023 in Vienna: Ben Hainsworth, EASL Managing Director
- Hotel Offer: Miquel Dalmau, Associate Director, B-Network
- Sponsorship Opportunities 2023: Olga Kruger, EASL Business Development Manager

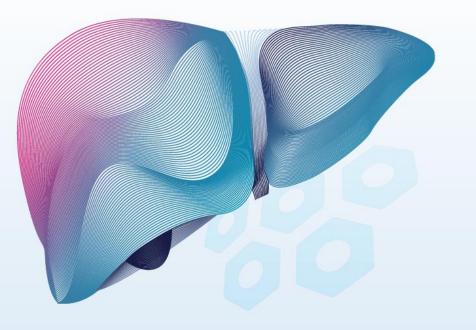
10.00-11.00

• Guided Tour of the Venue

11.00-14.00

- Network Lunch in breakout room 1
- 1:1 Discussions with EASL Business Development & Housing Teams





Welcome & EASL Strategy by Prof. Thomas Berg, EASL Secretary General

Who we are & what we do EASL the Home of Hepatology





Research & Science

Education

Congress & Events

Advocacy

Membership

The EASL Studio



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#EASLCongress

All around the year

Weekly episodes

Special editions

3 Seasons

Policy Dialogues

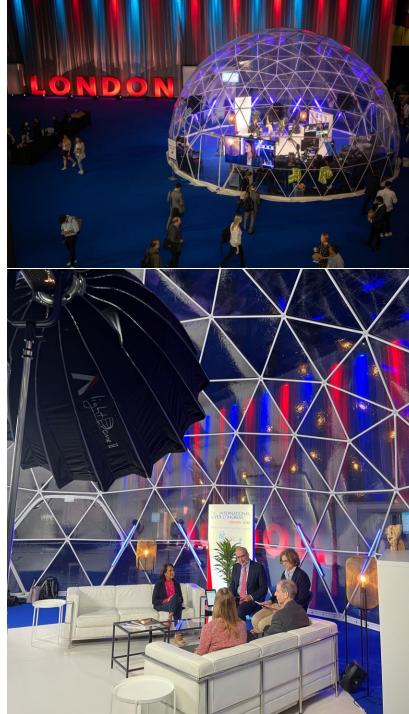
Committed Community



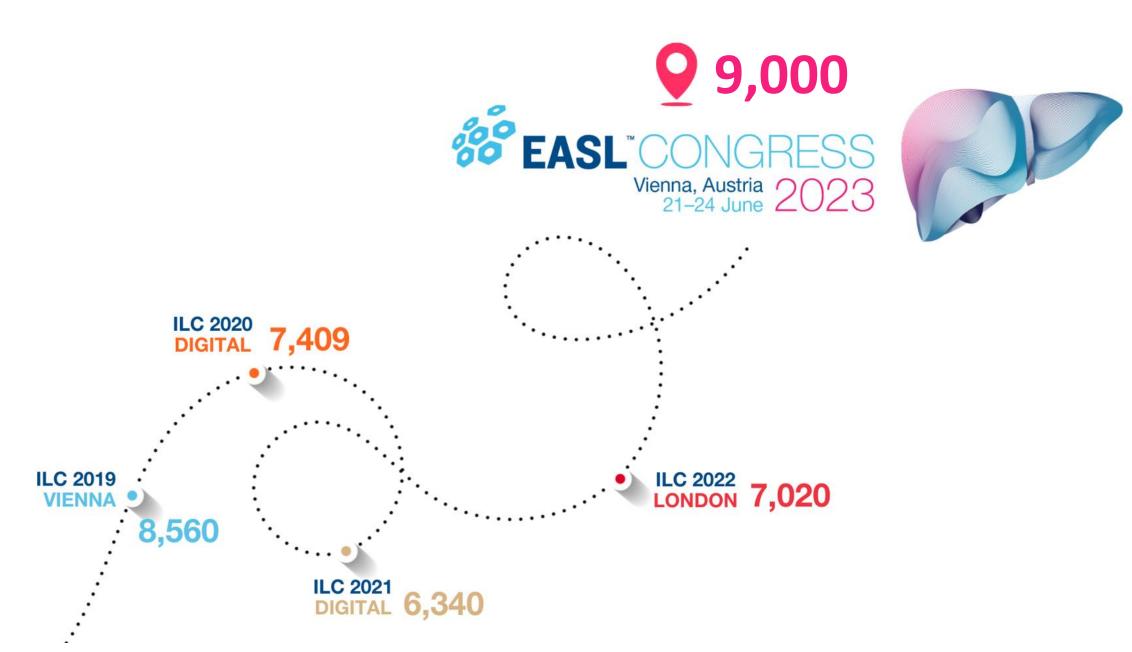
EASL Studio at ILC 2022 London

13 EASL Studio episodes brought you expert debriefs and daily highlights from the congress, as well as in-depth topical discussions.

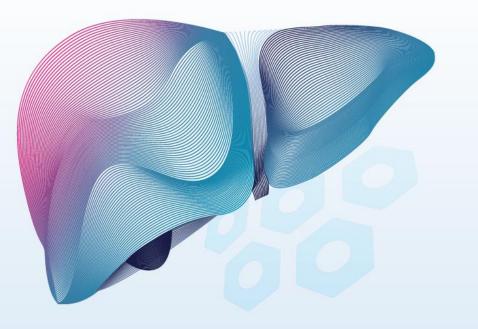




The Journey of our annual Congress

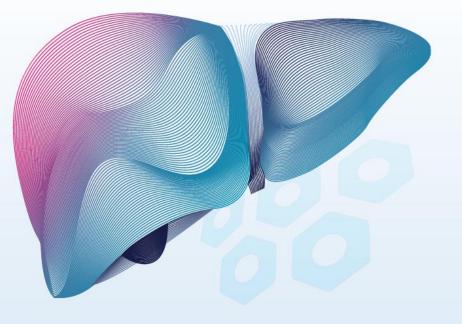






Congress Strategy by Prof. Aleksander Krag, EASL Vice Secretary





A strong brand for a strong community

A successful return to onsite, with a digital extension ILC 2019 Vienna ILC 2022 London & Online



PARTICIPATION

- **8,560** Total Participants
 - **555** Exhibitor and Sponsors
 - **124** Press
- 115 Countries
- 531 Faculty
- 329 Bursaries and awardees



SCIENTIFIC PROGRAMME

- 34 CME credits
- 2,447 Abstracts submitted / 1,720 Abstracts accepted
- **227** Scientific Sessions
- 36 Meet the Experts
- 26 Abstract-based Sessions



INDUSTRY PARTICIPATION

- 17 Industry Sponsored Sessions
- **1,988,50** m² Exhibition



PARTICIPATION

- **7,002** Total Participants
- **5,460** Delegates onsite
- **1,542** Delegates online
- **477** Exhibitor and Sponsors
- **116** Press
- **116** Countries
- 450 Faculty
- 363 Bursaries and awardees



SCIENTIFIC PROGRAMME

- **35** CME credits
- 2,350 Abstracts submitted / 1,726 Abstracts accepted
- **167** Scientific Sessions
- 26 Meet the Experts
- **32** Abstract-based Sessions
- 4 Guidelines presentations



INDUSTRY PARTICIPATION

- **21** Industry Sponsored Sessions
- **1,1418,70** m² Exhibition



ILC 2022 Social Media statistics

Twitter: #ILC2022

Tweets: 11,100 Retweets: 7,800 Users: 2,000 Twitter impressions: 55 Million

Facebook: EASL — The Home of Hepatology

Impressions: 29,000+ Engagements: 1,500+

LinkedIn: EASL | The Home of Hepatology

Impressions: 40,000+ Engagements: 2,300+ Instagram – easl.news Impressions: 24,000+

12 Social Media Ambassadors (8 onsite)

Live tweeting and reporting by:

@EASLNews

@EASLEdu

2. <u>#JIM2022</u> 3. #NAEMSP2022

1. #ILC2022

4. #ESRA2022

5. <u>#iwMDS22</u>

6. <u>#Quality2022</u>

7. #EchoDGK22

8. #ISRSMilan2022

9. <u>#ANES22</u>

10. #ISNFrontiers

#1 Trending conference hashtag on Twitter



Conferences

TRENDING

ILC 2022 Press Coverage (excerpt)

la Repubblica

europapress / andalucía



« Sans la liberté de blâmer, il n'est point d'éloge flatteur. » Beaumarchais



The Brussels Times



ELLE

BioWorld[™]

TEURACTIV

Medscape

MEDPAGETODAY[®]

20minutos



Independent Global Health Reporting







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EASL Congress 2023 – a consolidation of what we have learned

Rebranding

The EASL Community – the EASL Congress

4 Days of Congress

Making the most of everyone's time

Concise & Precise

Shorter sessions – more attention – greater impact

Showcase Industry

Enhanced exhibition & symposia Extended partnership opportunities

1 Audience

Extending reach through live onsite, live online and on demand

Interaction

More time and space for informal networking and learning

Beyond Hepatology

Multidisciplinary & Multiprofessional education offer



Uniting the international & multiprofessional Community Our **39** core national societies of hepatology - plus

Sister Societies



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EASL Congress 2023

A global congress for a global community

2023 VIENNA

- EASL Congress in Messe Wien, Austria
- Total participants objective 9,000*
-
 - 10 Lecture Rooms, 1 Arena, 1 EASL Studio, 3 Skills Learning Centres, 4 Meet the Experts
- 525



- and meeting opportunities
- Delegates coffee breaks, networking events
- *Estimated figures





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Your involvement is crucial

Symposia & Workshops

Showcase your science

Industry Roundtables at EASL Studio

Broad digital outreach

Exhibition

EASL Leadership meets the CEOs

Global hepatology marketplace

Multiple opportunity for you to conduct your liver-related business

Group registrations

Support attendance from across the world

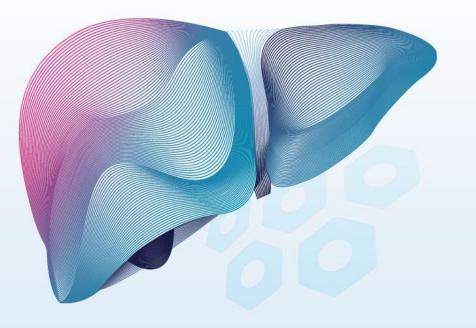
Submit your data

EASL Congress is the platform to show and share your latest findings







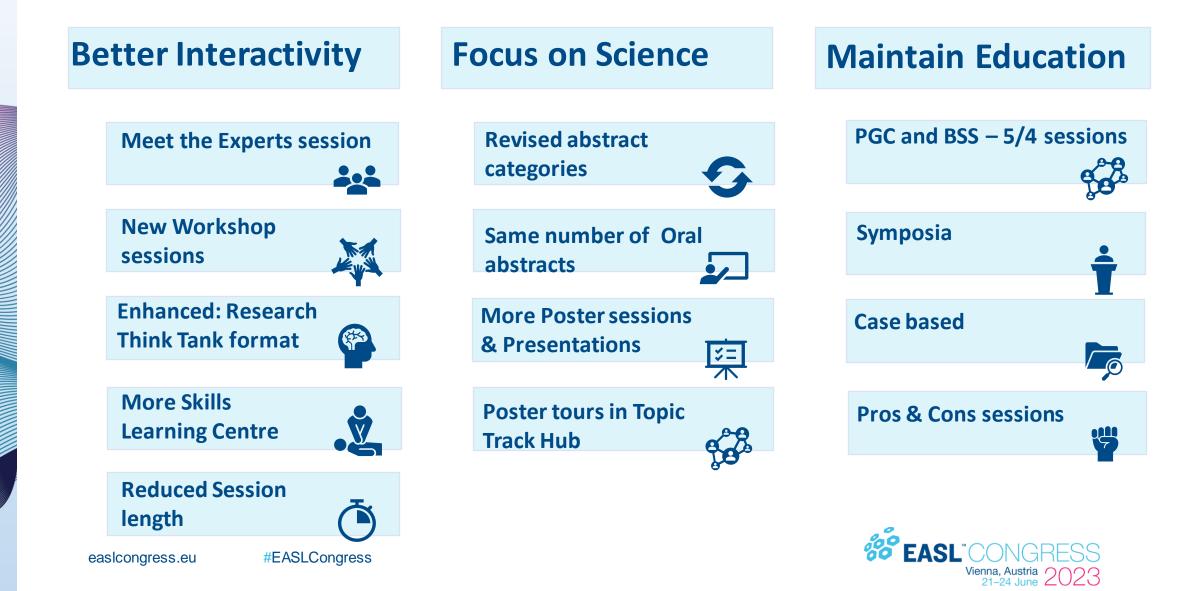


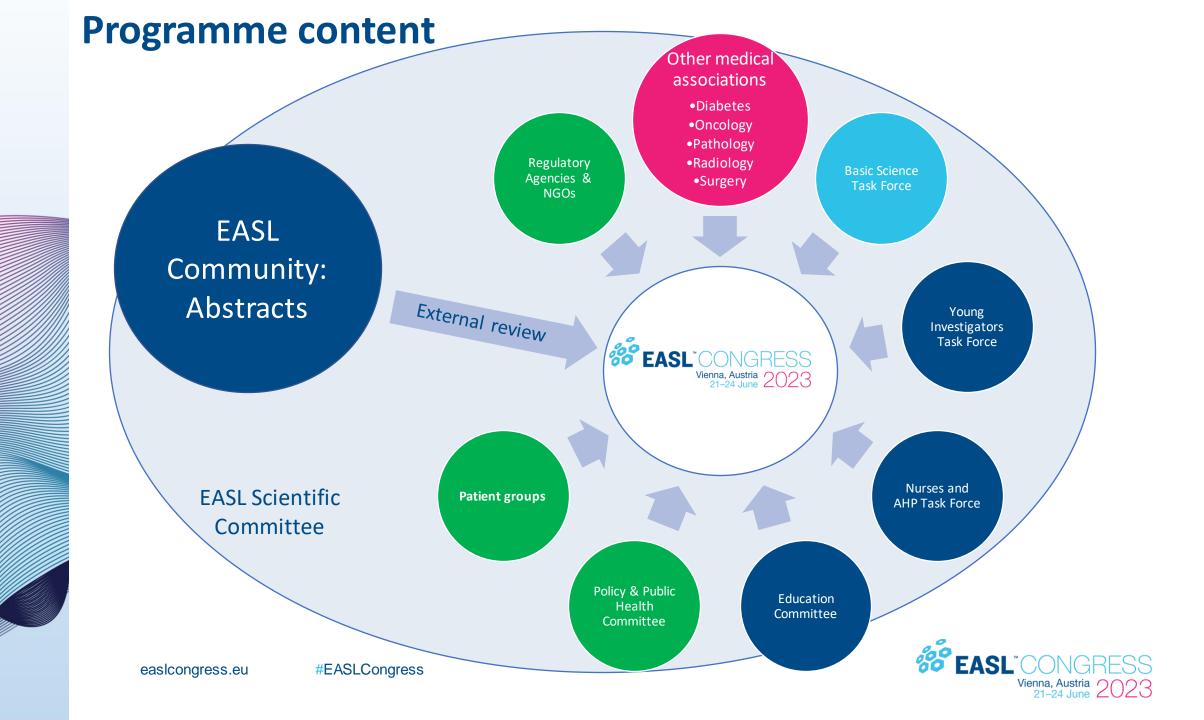
Scientific Programme by Prof. Tobias Böttler, EASL Scientific Committee Chair

Programme Overview

WEDNESDAY 21 JUNE 2023			THURSDAY 22 JUNE 2023			FRIDAY 23 JUNE 2023			SATURDAY 24 JUNE 2023		
8:30 8:45 9:00 9:15 9:30 9:45	8:45 9:00 Post Graduate Course 9:15 Basic Science 9:30		8:30 8:45 9:00 9:15 9:30 9:45	Scienti	ific Session	8:30 8:45 9:00 9:15 9:30 9:45	Scientific S	Session	8:30 8:45 9:00 9:15 9:30 9:45	Scientific	Session
10:00	Studio	Coffee Break	10:00	Studio	Coffee Break	10:00	Studio	Coffee Break	10:00	Studio	Coffee Break
10:10 10:30 10:45 11:00 11:15 11:30 11:45 12:00 12:15	Openi Industry Satellite Symposia	ing Lunch Break	10:15 10:30 10:45 11:00 11:15 11:30 11:45 12:00 12:15	Genera	al Session 1	10:30 10:45 11:00 11:15 11:30 11:45 12:00 12:15	General Se	ession 2	10:30 10:45 11:00 11:15 11:30 11:45 12:00 12:15	Late br	eakers
12:30 12:45 13:00 13:15 13:30 13:45	Post Gradua Basic Sc		12:30 12:45 13:00 13:15 13:30 13:45	Industry Satellite Symposia	Lunch Break	12:30 12:45 13:00 13:15 13:30 13:45	Industry Satellite Symposia	Lunch Break	12:30 12:45 13:00 13:15 13:30 13:45	Industry Satellite Symposia	Lunch Break
14:00 14:15 14:30 14:45 15:00 15:15 15:30	00 15 30 45 00 Post Graduate Course 15 Basic Science		14:00 14:15 14:30 14:45 15:00 15:15 15:30	Scienti	ific Session	14:00 14:15 14:30 14:45 15:00 15:15 15:30	Scientific S	Session	14:00 14:15 14:30 14:45 15:00 15:15 15:30	Scientific	Session
15:45 16:00 16:15 16:30	Industry S		15:45 16:00 16:15 16:30	Industry Satellite	Coffee Break & Networking	15:45 16:00 16:15 16:30	Industry Satellite	Coffee Break &	15:45 16:00 16:15 16:30	Industry Satellite Experts	Coffee Break & Networking
16:45 17:00 17:15	Ехре	rts	16:45 17:00 17:15	Experts	Source break a networking	16:45 17:00 17:15	Experts	Networking	16:45 17:00 17:15	EASL Studio warp up	Best EASL 2023
17:30 17:45 18:00 18:15 18:30	GC/BSS Joint session		17:30 17:45 18:00 18:15 18:30	Scienti	fic Session	17:30 17:45 18:00 18:15 18:30	Scientific S	Session		Skills learning centre sessions are organis	
18:45 19:00 19:15 19:30	5 State Of The Art 5		18:45 19:00 19:15 19:30	Studio With Industry	Poster opening & networking	18:45 19:00 19:15 19:30	Studio With	Industry		and coffee breaks.	_
19:45	19:45 SG Dinner		19:45			19:45	Yleve				easlcongress.eu #EASLCongress

Scientific programme format





Scientific Programme – Faculty

Diversity policy

- Gender: ♂ 55% / ♀ 45%
- Country:
 - 40 countries
 - 14% non-European

Varied area of expertise

Multi-disciplinary:

• Diabetes, Oncology, Pathology, Radiology, Surgery

Multi-professional:

- Dietitian, Nurses, Physiotherapists
- Public health, Regulatory agencies

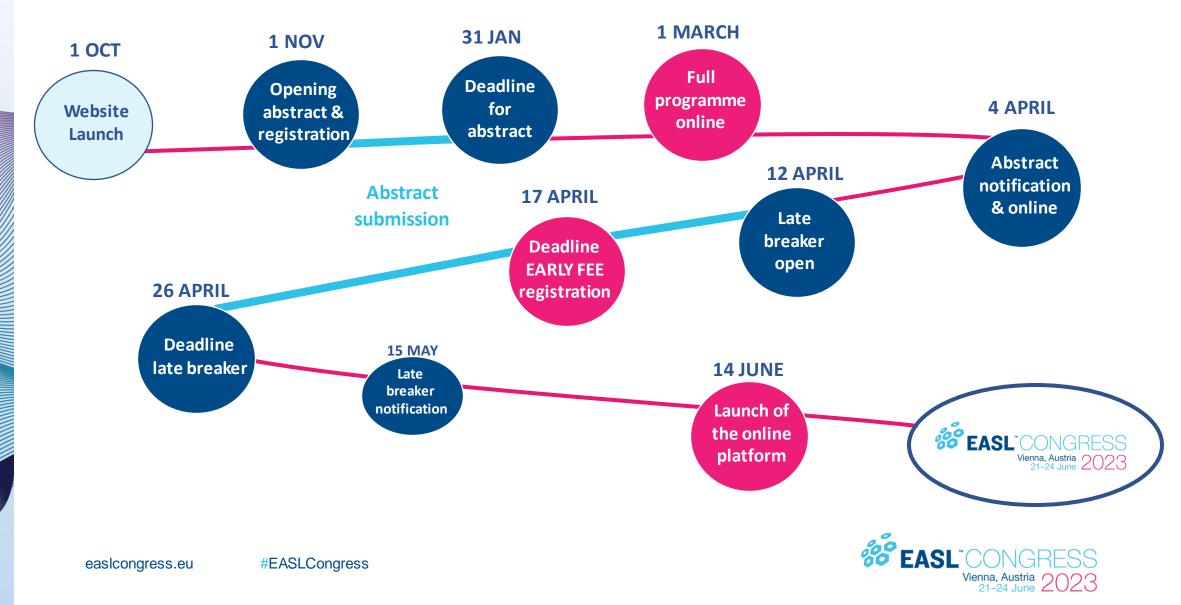
Patients:

• Patients, Patients representatives, Caregivers

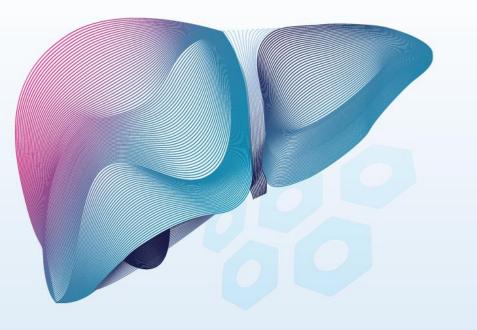




Abstract Timeline







EASL Congress 2023, Vienna by Ben Hainsworth, EASL Managing Director





Recap ILC 2022 Delegates origin

Top 20 Countries

United States	1143
United Kingdom	1055
Germany	464
France	421
Spain	345
Italy	329
Belgium	222
Switzerland	217
Netherlands	170
Australia	148
Pakistan	147
Denmark	137
Canada	136
China	104
Israel	101
Austria	96
Romania	89
Sweden	77
South Korea	75
Ukraine	74

Continents

Africa	2%
Asia Pacific	17%
Europe	61%
North America	19%
South America	1%

Professions

Administration / Organization employees	110
Allied Health Professional	64
Basic Researcher	695
Clinical practitioner / Medical Doctor	2287
Clinical researcher	757
Fellow	111
Industry / Corporate professional	854
Nurse	70
Nurse practitioner	31
Other	388
Patient	24
Press	98



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Key dates

1 November 2022

Opening Abstract Submission & Registration

31 January 2023

Deadline Abstract Submission

12 April 2023

Late Breaking Abstract Submission open

17 April 2023

Deadline Early Fee Registration

26 April 2023

Deadline Late Breaking Abstract Submission



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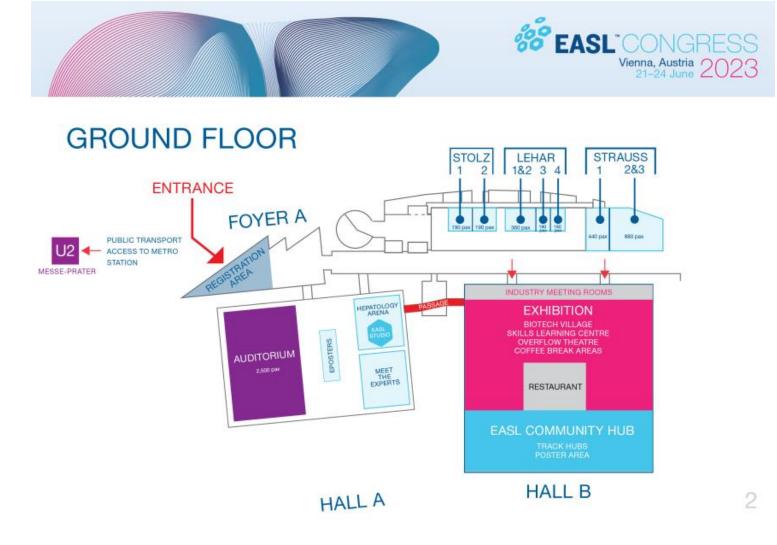




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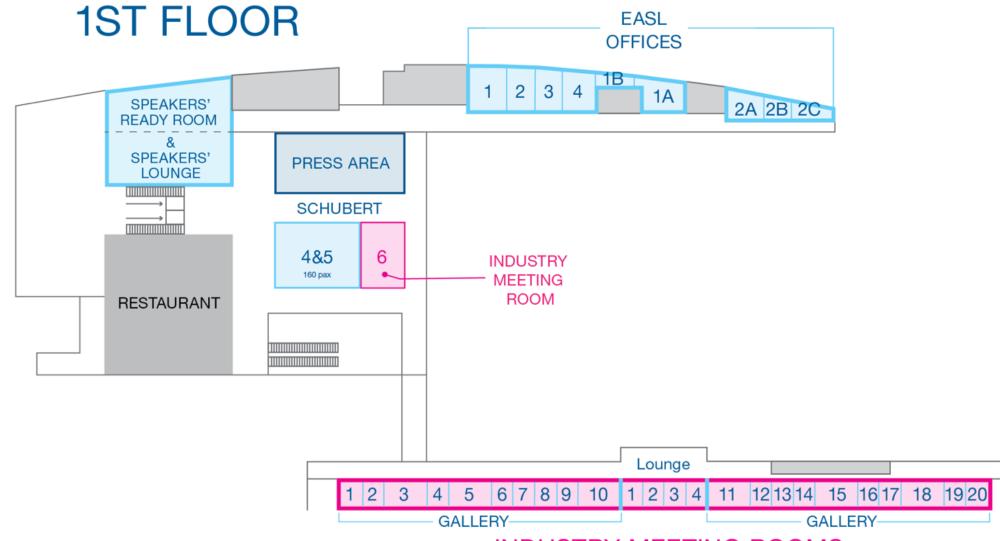
Messe Wien





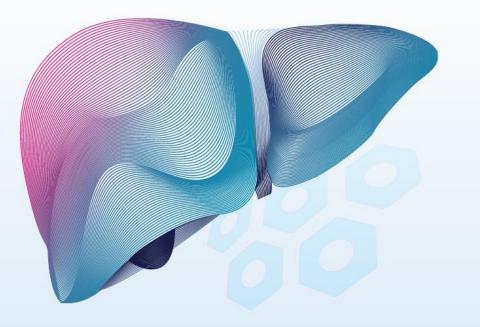
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INDUSTRY MEETING ROOMS





Hotel offer 2023, by Miquel Dalmau, Associate Director B-Network

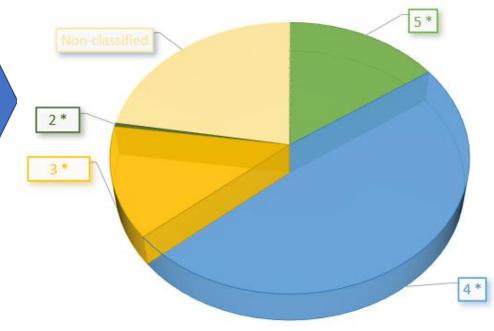
Hotel Category	Number of Rooms
5 *	720
4 *	2.282
3 *	625
2 *	20
Non-classified	1.051
Total	4.698

Hotel Category	Average rate per night *		
5 *	326,47 €		
4 *	226,57 €		
3 *	152,87 €		
2 *	120,00€		
Non-classified	260,99€		
Total	239,23 €		

*Rates include VAT and Breakfast (Local Tax excluded) *Rates are based on Core nights and Single occupancy

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HOTEL CAPACITY PER CATEGORY





RESERVATION MANAGEMENT

✓ ADMINISTRATION TOOL:

EXTENSION OF OUR MANAGEMENT TOOL ALLOWING YOU TO:

- Administrate your allotments 24/7
- Secured and multi-access with login/password
- Optimize the allocation of resources
- Send customized emails to your participants
- Avoid sending of rooming lists



OUR COMMITMENT TOWARDS YOU

- ✓ Access to a pre-selected hotel list including the most strategic hotels of Vienna (quality, service and location-wise).
- \checkmark Guarantee of the best available rates.
- \checkmark Flat rates, no mark-up and full transparency.
- ✓ Negotiated rates and booking conditions for all hotels.
- \checkmark A dedicated project manager from beginning until the end.
- ✓ Strong and trustworthy relationship with participating hotels.
- \checkmark Particular attention is given to the online tool adapted to your needs.



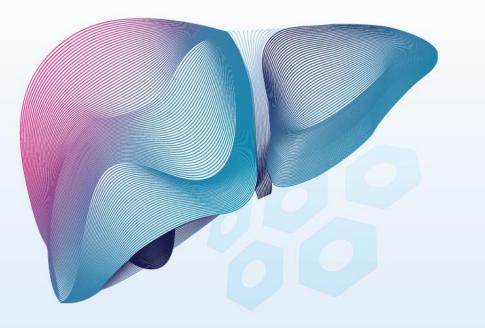


bnetwork

Mr. Miquel Dalmau – Associate Director Email: <u>ilchotels@bnetwork.com</u>

Phone: +34 93 550 03 50





Sponsorship Opportunities 2023 by Olga Kruger, EASL Business Development Manager

EASL ILC 2022 London, Industry Survey & feedback we focus on

Industry Sessions

Slots - shorter, earlier, Formats - more diverse & adapted

Exhibition

More activities & interactions Sessions, Spaces, Meeting rooms Aligned opening time

Imaging & Device Partners

More opportunities -Accessible, adapted, visible

Catering & Compliance

Lunch limited to Industry in breaks Offer incl. in lecture rooms rental

Communication

Clear organisational roadmap Transparent, published deadlines Integrated order platform

Sponsorship offer

Extended & complementary Reports & Metrics





EASL Congress 2023, Enhancements & Novelties Sessions



- 5 sessions max. in parallel
- 2 identic topics max. per slot
- Lecture rooms incl. catering
- No end of day slots no more

- 3 sessions max. In parallel
- Interactive & complementary
- EASL lecture rooms with live streaming •
- Exclusive for Device & Skills
- Tutorial style sessions
- Located in exhibition



EASL Congress 2023, Enhancements & Novelties **Enhancements & Novelties Exhibition**

New

- Opening times in line with congress schedule
- More activities in exhibition hall
- Early fee for raw space rental 525 EUR / 625 EUR •
- Meeting rooms for industry partners



EXHIBITION SCHEDULE 2023

BUILD UP

- 8:00-19:00 (50m² and more) Sunday
- Monday 8:00-19:00
- Tuesday 8:00-16:00

EXHIBITION OPENING TIMES

- Wednesday 9:00-18:30
- Thursday 9:00-18:30
- 9:00-18:30 Friday
- Saturday 9:00-18:30

SPECIAL ACTIVITIES

- Industry Workshops
- Overflow Theatre
- Seating area
- Industry Meeting Rooms

DISMANTLING

- Saturday 19:00-23:00 Sunday
 - 07:00-19:00



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EASL Congress 2023 Vienna, Communication & Service



Online order platform & 1 central space for exhibitors and sponsors

- Integrated order process
- Streamlined administration
- Easier follow up & history of sponsorships
- All at your fingertips on mobile devices and your PC
- Interactive forum feature

Key Dates for Sponsors a					
8 September 2022					
15 October 2022					
31 October 2022					
31 October 2022					
31 October 2022					
1 November 2022					

Sponsor ranking

RANKING 2022	COMPAGNY NAME
	Gilead Sciences Europe Ltd
	AbbVie Inc
	Novo Nordisk A/S
	Advanz Pharma
	Bristol Myers Squibb
	Albireo
	Grifols
	GSK
	Alexion
	Madrigal Pharmaceuticals
	Swedish Orphan Biovitrum AB
	Eisai Europe Ltd
12	

Key dates

- For sponsors & exhibitor deadlines
- For general congress timelines
- All info in one space, streamlined deadlines & communication
- Evolving document online on platform

Sponsor ranking for assignment

- Clear assignment rules
- Accessible in the Industry prospectus
- Rewards your commitment



EASL Congress 2023, Enhancements & Novelties Sponsorship





- Reviewed offer with selected items
- New solutions such as E-Blasts
- Focus on Delegates' convenience (cosy areas, water dispensers, overflow area
- Complementary approach for onsite and digital solutions
- Lead generation, KPIs, Measuring



EASL Congress 2023 Vienna, Flagship Sponsorships

EASL Studio



	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
EASL Campus supporters EUR 25,000	Morning Episode	Morning Episode	Morning Episode	Morning Episode
Satellite Symposium organisers EUR 30,000	PBC Round Table and Rare Liver Diseases	Viral Hepatitis Round Table	Liver Cancer Round Table	NASH NAFLD Round Table
Standard fee EUR 40,000	Closing Episode	Closing Episode	Closing Episode	Closing Episode



EASL Congress 2023 Vienna, Sponsor ranking & rewards

EASL Studio Industry Round Table

Be part of the EASL Studio programme, live streamed from a state-of-theart TV platform onsite in Vienna. The episodes are hosted by EASL's top KOLs and feature the world's foremost experts addressing a specific topic. Contribute to high level discussions with a spokesperson of your choice.

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Morning Episode	Morning Episode	Morning Episode	Morning Episode
PBC Round Table and Rare Liver Diseases	Viral Hepatitis Round Table	Liver Cancer Round Table	NASH NAFLD Round Table
Closing Episode	Closing Episode	Closing Episode	Closing Episode

During EASL Congress the programme* is broadcast from a dedicated state of the art studio onsite.

1 daily episode is dedicated to a round table of EASL Key Opinion Leaders and industry addressing a specific topic.

The EASL Studio is advertised by EASL to ca. 45,000 HCPs active in the community and available on demand on the EASL Campus for 3 years.

* Time slots are currently under validation with the EASL leadership and scientific committee and will be communicated at a later stage – Industry Round tables will not overlap with symposia or expert sessions by industry.

BENEFITS AND RIGHTS

- · Sponsor selects and provides 1 expert to participate in the panel discussion
- Sponsors get content license agreements and can cross-promote content, live strear from their booths or in closed meetings.
- Global outreach beyond Congress delegates, live and on demand (45,000 HCPs)
- · Content hosted on EASL Campus for 3 years
- · Utmost visibility onsite and online via EASL corporate communications
- Sponsor acknowledgement with logos onsite and online
- · Sponsorship contributes to the annual EASL Studio Programme



SINCE THEIR PUBLICATION IN 2018, OVER +20,500 DOWNLOADS WERE COUNTED FOR THE BEST OF SLIDE DECKS FROM EASL CONGRESSES AND SUMMITS.



SPONSOR

POINTS

per EUR 2.500



easlcongress.eu

EASL Congress 2023 Vienna, Sponsor Opportunities

https://industry.easl.eu/easlcongress2023





EASL Congress 2023 Vienna,

Key Dates for Spon	sors and Exhibitors
8 September 2022	Opening Sales
15 October 2022	Onsite Advertisement and Partner Services bookings for Top 30 sponsors
31 October 2022	Onsite Advertisement and Partner Services bookings "first come, first served"
31 October 2022	Deadline for application Top 30 sponsors
31 October 2022	Deadline early fee for exhibition space
1 November 2022	Start "first come, first served" assignment



EASL Congress Timeline	
1 November 2022	Abstract Submission opens
1 November 2022	Registration opens
12 December 2022	Early fee registration deadline
31 January 2023	Abstract submission deadline

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08.30-10.00

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10.00-11.00

• Guided Tour

11.00-14.00

- Network Lunch in breakout room 1
- 1:1 Discussions with EASL Business Development & Housing Teams in rooms 1,2 a & b.

